

## Portland

2021 MEDIA KIT

# WHO READS PORTLAND MONTHLY?

MEDIAN AGE

39

WELL EDUCATED

**85%** 

GRADUATED COLLEGE

30%

HAVE A MASTERS OR DOCTORATE DEGREE

INDEPENDENT

**25%** 

DON'T HAVE A FACEBOOK ACCOUNT

**AFFLUENT** 

\$207k

AVERAGE HH INCOME

34%

NET WORTH > \$1MM

**HOMEOWNERS** 

**72%** 

OWN A HOME

**GENEROUS** 

83%

DONATE TO LOCAL OR NATIONAL CHARITIES

**26%** 

DONATE OVER \$2,500 ANNUALLY



# OVER 3 MILLION PORTLANDERS AND VISITORS RELY ON US TO MAKE PLANS AND TAKE ACTION

# Sources: CVC 2019 Readership Study, Google Analytics

### CONTENT THEY WANT



83% Of Portlanders use *Portland Monthly* to plan local travel more than any other website.



Last year 58,000 Portlanders searched for a Top Doctor or Top Dentist on the city's most respected databases. When it's essential to their health, Portlanders turn to *Portland Monthly*.



Portland Monthly readers are some of the most active and urbane: 65% regularly go to Live Music, 45% Arts Performances, 49% Museums/Galleries, 46% Festivals, 57% Food/Drink Events (\*when it's safe to do so).



Portlanders choose Portland Monthly Food Coverage more than ANY OTHER media outlet. That's more than Google, Yelp, Eater, Opentable, oregonlive or Willamette Week. 1.3M LAST YEAR ALONE!



70,000 Portlanders came to pdxmonthly.com to learn about neighborhoods and home values in 2019; an obvious first step in the home purchasing process.



A thriving voice for the city's unique shops that make Portland special. In 2019 over 200,000 Portlanders used Portland Monthly to determine their local shopping choices.



The City's Most Engaged and Committed Leadership come to Portland Monthly to hear PM's in-depth storytelling around the issues that affect the future of our city.

# EDITORIAL CALENDAR\* 2021-2022



#### **SPRING**

SPRING ROAD TRIPS: ICELAND IN OREGON
WILDFLOWER HIKES
OREGON WOMAN
REAL ESTATE & NEIGHBORHOOD GUIDE
Close 2/5/21 | Materials 2/11/21 | On Sale 3/23/21



#### **FALL**

THE FUN IS BACK!

FALL FESTIVALS

FALL ARTS

SPORTS INSIDER'S GUIDE

DESIGN ANNUAL & REMODEL

Close 7/16/21 | Materials 7/22/21 | On Sale 8/31/21



#### **SUMMER**

OREGON'S SECRET LAKE COUNTRY
SUMMER GUIDE
BEER
PRIDE GUIDE

Close 4/23/21 | Materials 4//29/21 | On Sale 6/8/21



#### WINTER

BEST RESTAURANTS
LIGHT A FIRE
TOP DOCTORS & DENTISTS
HOW TO THROW A BIG PARTY
GREAT LITTLE SHOPS

Close 10/22/21 | Materials 10/28/21 | On Sale 12/7/21

#### IN EVERY ISSUE

**Dispatch**: This award-winning front-of-book section brings must-read news and analysis of the city's vital issues.

**Show & Tell**: Showcasing the best of Portland living and travel, along with the tastemakers and craftspeople that make our city special.

**Design**: This department is dedicated to beautiful homes and spaces, talented designers, and big brain ideas.

**Eat & Drink**: Portland is a food town, and the pandemic can't stop that. Our guide to the must-eat food and essential drinks right now.

**Culture**: A guided tour through the vibrant Portland arts scene: pop culture, film, music, theatre, dance, and everything in between.

**Be Well**: From wellness to health news, the products, people and advancements that are keeping Portlanders healthy.

#### AT A GLANCE: HIGHEST VALUE AD PACKAGES

36%	THREE MONTH PACKAGE	MONTHLY DIGITAL PACKAGES						
DISCOU	SEASONAL OMNICHANNEL \$25,000	PREMIUM \$10,500	<b>DOMINANT</b> \$7,500	COMPETITIVE \$5,000	<b>BASIC</b> \$2,500			
DISPLAY		<u> </u>						
RICH MEDIA	✓	✓	✓	✓	✓			
E-NEWSLETTER BANNER ADS	✓							
TARGETED E-BLAST	3	2	2	1				
SPONSORED CONTENT PROMOTION								
SPONSORED CONTENT*	3	3	2	1	1			
E-NEWSLETTER CONTENT ADS	✓	✓	✓	✓				
FACEBOOK AD CAMPAIGN**	3	2	2	1	1			
INSTAGRAM AD CAMPAIGN**	3	2	2	1	1			
ORGANIC SOCIAL POST***	3	1						
OMNICHANNEL ADDITIONS								
VIRTUAL EVENT	✓	$\checkmark$						
	OR	(See Package Details)						
FULL PAGE PRINT AD	✓							

**WEBSITE**2.9 M
visitors annually

349K readership 79K friends 58K followers TWITTER 102K followers

#### PACKAGE DETAILS

#### SEASONAL OMNICHANNEL PACKAGE

#### **RICH MEDIA**

3 different ad creations (one per month) at 10,000 ad impressions each (30,000 total) on your choice of content category on pdxmonthly.com

#### **E-NEWSLETTER BANNER AD**

6 display ad banners (two per month) in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households

#### **TARGETED E-BLAST**

3 Portland Monthly branded emails for your exclusive message delivered to a targeted list of 50,000 email recipients to generate leads for your product or service

#### SPONSORED CONTENT\*

3 advertiser provided stories (one per month) at 20,000 minimum ad impressions per month (60,000 total) on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT ADS**

**6** ads promoting your advertiser provided stories (two per month) in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households.

#### **SOCIAL MEDIA CAMPAIGN\*\***

- 3 Portland Monthly branded paid Facebook ads promoting your sponsored content
- 3 Portland Monthly branded paid Instagram ads promoting your sponsored content

#### **ORGANIC SOCIAL POST\*\*\***

**3** social media ads promoting your sponsored content on your choice of *Portland Monthly*'s branded social media channels: Facebook, Twitter, Instagram, or LinkedIn

#### **PLEASE CHOOSE ONE:**

#### LIVE VIRTUAL EVENT

Co-branded virtual event streamed on YouTube Live or Facebook Live.





#### **FULL PAGE PRINT AD**

1 full-page print ad in one of our seasonal print magazines within your 3-month consecutive window (spring, summer, fall, or winter)

#### **PRICING & FREQUENCY DISCOUNTS**

3 Months	6 months	Full Year		
\$25,000	\$48,500	\$94,000		

#### LIVE VIRTUAL EVENT DETAILS

#### PRE-EVENT PROMOTION

- 10,000 sponsored content ad impressions
- 10,000 rich media impressions
- 1 targeted e-blast to magazine subscribers
- 1 social ad campaign to promote the event
- 1 organic social media post on one channel: Facebook, Instagram, Twitter, or LinkedIn

#### **EVENT PRODUCTION**

- Custom **20-60** minute live virtual event on one streaming platform
- Digital recording and written transcript
- *Portland Monthly* will provide 1 co-host or interviewer for the client
- Designed event registration page

#### POST EVENT VIDEO PROMOTION

- 1 sponsored content with digital video replay embedded
- 10,000 sponsored content ad impressions promoting video replay
- 1 sponsored ad in daily e-newsletter delivered to nearly 20,000 households
- Video replay stored on Portland Monthly YouTube channel
- · Name and e-mail of online registered participants

#### PREMIUM 4-WEEK PACKAGE

#### YOUR BRANDED ADVERTISING

#### **RICH MEDIA**

20,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### TARGETED E-BLAST

1 Portland Monthly branded email for your exclusive message delivered to a targeted list of 50,000 email recipients to generate leads for your product or service

#### SPONSORED CONTENT\*

 ${\bf 1}$  advertiser provided story at  ${\bf 20,000}$  minimum ad impressions on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT AD**

1 ad promoting your advertiser provided story in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households

#### **SOCIAL MEDIA CAMPAIGN\*\***

- 1 Portland Monthly branded paid Facebook ad promoting your sponsored content
- 1 Portland Monthly branded paid Instagram ad promoting your sponsored content

#### YOUR VIRTUAL EVENT (Details listed above)

31%
DISCOUNT
VIRTUAL
EVENT

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months			
\$10,500	\$10,290	\$9,900			

#### CONTENT CHANNELS:

Travel & Outdoors • Home & Real Estate • Eat & Drink • Arts & Culture Health & Wellness • Style & Shopping • News & City Life

#### PACKAGE DETAILS

#### **DOMINANT 4-WEEK PACKAGE**

#### **RICH MEDIA**

30,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### **TARGETED E-BLAST**

2 Portland Monthly branded email for your exclusive message delivered to a targeted list of 50,000 email recipients to generate leads for your product or service

#### **SPONSORED CONTENT\***

2 advertiser provided stories at 40,000 total ad impressions on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT AD**

2 ads promoting your advertiser provided stories in Portland Monthly's awardwinning daily newsletter to approximately 20,000 households

#### **SOCIAL MEDIA CAMPAIGN\*\***

- 2 Portland Monthly branded paid Facebook ads promoting your sponsored content
- 2 Portland Monthly branded paid Instagram ads promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months			
\$7,500	\$7,350	\$7,100			

#### **COMPETITIVE 4-WEEK PACKAGE**

#### **RICH MEDIA**

20,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### **TARGETED E-BLAST**

1 Portland Monthly branded email for your exclusive message delivered to a determined targeted list of 50,000 email recipients to generate leads for your product or service

#### **SPONSORED CONTENT\***

1 advertiser provided story at 20,000 minimum ad impressions on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT AD**

1 ad promoting your advertiser provided story in *Portland Monthly*'s award-winning daily newsletter to approximately 20,000 households

#### **SOCIAL MEDIA CAMPAIGN\*\***

- 1 Portland Monthly branded paid Facebook ad promoting your sponsored content
- 1 Portland Monthly branded paid Instagram ad promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months		
\$5,000	\$4,800	\$4,600		

#### **BASIC 4-WEEK PACKAGE**

#### **RICH MEDIA**

10,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### SPONSORED CONTENT\*

1 advertiser provided story at 20,000 minimum ad impressions on your choice of content channels on pdxmonthly.com

#### **SOCIAL MEDIA CAMPAIGN\*\***

- 1 Portland Monthly branded paid Facebook ad promoting your sponsored content
- 1 Portland Monthly branded paid Instagram ad promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-12 months
\$2,500

#### ADD-ONS

Live Virtual Event	\$6,500		
Homepage Takeover	\$2,500 (per week)		
Content Creation	\$1,500		
Targeted E-blast	\$1,500		
Social Media Post	\$500		
E-Newsletter Banner Ad	\$500		

#### **CONTENT CHANNELS:**

Travel & Outdoors • Home & Real Estate • Eat & Drink • Arts & Culture Health & Wellness • Style & Shopping • News & City Life

\*Sponsored content includes article with photos, slideshow, or digital video. Pieces must be submitted in final form. If you would like our marketing team to create your content, additional fees will apply.

<sup>\*\*</sup>Targets consumers in the DMA (designated market area) in and around city including suburbs and surrounding counties.

<sup>\*\*\*</sup>Post is published directly to a Portland Monthly branded channel following clear sponsorship labeling and quality control between our two brands.

#### AD PRODUCT EXAMPLES

**RICH MEDIA ADS** 



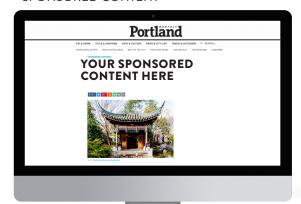
E-NEWSLETTER BANNER AD



TARGETED E-BLAST



SPONSORED CONTENT



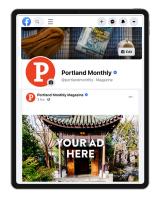
SPONSORED CONTENT ADS



E-NEWSLETTER SPONSORED CONTENT AD



**FACEBOOK** 



INSTAGRAM



**TWITTER** 



LIVE VIRTUAL EVENT



**FULL PAGE PRINT AD** 





#### PRINT RATES

Four super-sized seasonal magazines (nearly 200 pages an issue)

	POSITION	1X	2-3X	4X						
	Spread	\$11,015	\$9,255	\$9,075		$\overline{}$				
0	Full Page	\$6,650	\$5,540	\$4,810						
2	²⁄₃ Page	\$4,585	\$3,875	\$3,400	1		2	4	6	5
3	½ Page	\$3,590	\$3,015	\$2,625						
46	⅓ Page	\$2,545	\$2,110	\$1,810						3
6	% Page	\$1,490	\$1,195	\$985	_					

 $\textbf{Inside Front Cover:} \$10,\!415 \quad \textbf{Inside Back Cover:} \$8,\!745 \quad \textbf{Back Cover:} \$11,\!280$ 

#### **ADD-ON DESIGN SERVICES**

Let our designers create a unique print ad for your business for \$75/hour.

#### LEARN MORE ABOUT HYPERLOCAL MARKETS WE SERVE

SagaCity Media, Inc. is the parent company of the preeminent lifestyle media brands in Seattle, Portland, Houston, Sarasota, Aspen, Vail, and Park City. In their respective city markets, we produce the most-visited local lifestyle websites, largest-selling magazines, and industry-dominating social media followers.

SagaCity also produces awardwinning digital content services and custom publications for travel and tourism groups across the U.S.

If you would like to advertise in two or more markets, please let us know. We will build a multi-market, multi-audience opportunity for you.

















