

# Portland 2022 MEDIA KIT

Updated June 2022

# WHO READS PORTLAND MONTHLY?

median age

WELL EDUCATED

85%

GRADUATED COLLEGE

**30%** HAVE A MASTERS OR DOCTORATE DEGREE

INDEPENDENT

DON'T HAVE A FACEBOOK ACCOUNT

### AFFLUENT \$207k

AVERAGE HH INCOME

### 34%

NET WORTH > \$1MM

#### HOMEOWNERS



GENEROUS

83%

DONATE TO LOCAL OR NATIONAL CHARITIES

26% Donate over \$2,500 annually



OVER **3 MILION** PORTLANDERS AND VISITORS RELY ON US TO MAKE PLANS AND TAKE ACTION

# CONTENT THEY WANT



83% Of Portlanders use *Portland Monthly* to plan local travel more than any other website.



Last year 58,000 Portlanders searched for a Top Doctor or Top Dentist on the city's most respected databases. When it's essential to their health, Portlanders turn to *Portland Monthly*.



Portland Monthly readers are some of the most active and urbane: 65% regularly go to Live Music, 45% Arts Performances, 49% Museums/Galleries, 46% Festivals, 57% Food/Drink Events (\*when it's safe to do so).



Portlanders choose Portland Monthly Food Coverage more than ANY OTHER media outlet. That's more than Google, Yelp, Eater, Opentable, oregonlive or Willamette Week. **1.3M LAST YEAR ALONE!** 



70,000 Portlanders came to pdxmonthly.com to learn about neighborhoods and home values in 2019; an obvious first step in the home purchasing process.



A thriving voice for the city's unique shops that make Portland special. In 2019 over 200,000 Portlanders used *Portland Monthly* to determine their local shopping choices.



The City's Most Engaged and Committed Leadership come to *Portland Monthly* to hear PM's in-depth storytelling around the issues that affect the future of our city.

# EDITORIAL CALENDAR\* 2022-2023



Close 2/11/22 | Materials 2/18/22 | On Sale 4/5/22 OUR QUINTESSENTIAL GORGE GUIDE REAL ESTATE: PDX'S BEST NEIGHBORHOODS 50 ALBUMS THAT DEFINE OREGON MUSIC FAVORITE LUNCHTIME SPOTS



Close 4/15/22 | Materials 4/22/22 | On Sale 6/7/22

OREGON'S BEST BEACHES ROSÉ TIME! & LOCAL BARBEQUE SUMMER READS PRIDE GUIDE

SPECIAL ADVERTISING SECTION: FACES OF PORTLAND



Close 7/8/22 | Materials 7/15/22 | On Sale 8/30/22

LONG FALL WEEKENDS BEST BARS VINTAGE SHOPPING GUIDE EDUCATION

SPECIAL ADVERTISING SECTION: PRIVATE SCHOOL PROFILES



Close 10/14/22 | Materials 10/21/22 | On Sale 12/6/22

MT HOOD LIGHT A FIRE PORTLAND'S BEST RESTAURANTS HOLIDAY GIFT GUIDE TOP DOCTORS & DENTISTS

SPECIAL ADVERTISING SECTIONS: GIFT GUIDE TOP DOCS & DENTIST PROFILES

#### **DIGITAL ONLY OPPORTUNITIES**

VALENTINE'S DAY GIFT GUIDE (JAN/FEB) TOP DOCTOR PROFILE (YEAR ROUND) TOP DENTIST PROFILE (YEAR ROUND)

## AT A GLANCE: HIGHEST VALUE AD PACKAGES

365	THREE MONTH PACKAGE	REE MONTH MONTHLY DIGITAL PACKAGES					
DISCOU	SEASONAL OMNICHANNEL \$25,000	<b>PREMIUM</b> \$10,500	DOMINANT \$7,500	COMPETITIVE \$5,000	<b>BASIC</b> \$2,500		
DISPLAY							
RICH MEDIA BANNER ADS	✓	$\checkmark$	✓	$\checkmark$	$\checkmark$		
E-NEWSLETTER BANNER ADS	$\checkmark$						
TARGETED E-BLAST			2	1			
SPONSORED CONTENT PROMOTION		I I					
SPONSORED CONTENT*	3	2	2	1	1		
E-NEWSLETTER CONTENT ADS	~	$\checkmark$	$\checkmark$	$\checkmark$			
FACEBOOK AD CAMPAIGN**	3	2	2	1	1		
INSTAGRAM AD CAMPAIGN**	3	2	2	1	1		
ORGANIC SOCIAL POST***	3						
OMNICHANNEL ADDITIONS		<u>.</u>					
VIRTUAL EVENT	$\checkmark$	✓ (See Package Details)					
	OR	(See Package Details)					
FULL PAGE PRINT AD	$\checkmark$						

WEBSITE 3.6+M visitors annually MAGAZINE 349K readership FACEBOOK 82K friends INSTAGRAM 59K followers TWITTER 102K followers

## PACKAGE DETAILS

#### SEASONAL OMNICHANNEL PACKAGE

#### RICH MEDIA BANNER ADS

**3** different ad creations (one per month) at **10,000** ad impressions each (**30,000 total**) on your choice of content category on pdxmonthly.com

#### E-NEWSLETTER BANNER AD

**6** display ad banners (two per month) in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households

#### TARGETED E-BLAST

**3** Portland Monthly branded emails for your exclusive message delivered to a targeted list of **50,000** email recipients to generate leads for your product or service

#### **SPONSORED CONTENT\***

**3** advertiser provided stories (one per month) at **20,000** minimum ad impressions per month (**60,000 total**) on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT ADS**

**6** ads promoting your advertiser provided stories (two per month) in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households.

#### SOCIAL MEDIA CAMPAIGN\*\*

**3** Portland Monthly branded paid Facebook ads promoting your sponsored content **3** Portland Monthly branded paid Instagram ads promoting your sponsored content

#### **ORGANIC SOCIAL POST\*\*\***

**3** social media ads promoting your sponsored content on your choice of *Portland Monthly's* branded social media channels: Facebook, Twitter, Instagram, or LinkedIn

#### PLEASE CHOOSE ONE:

#### LIVE VIRTUAL EVENT

Co-branded virtual event streamed on YouTube Live or Facebook Live.



#### FULL PAGE PRINT AD

1 full-page print ad in one of our seasonal print magazines within your 3-month consecutive window (spring, summer, fall, or winter)

#### **PRICING & FREQUENCY DISCOUNTS**

3 Months	6 months	Full Year
\$25,000	\$48,500	\$94,000

#### LIVE VIRTUAL EVENT DETAILS

#### **PRE-EVENT PROMOTION**

- 10,000 sponsored content ad impressions
- 10,000 rich media impressions
- 1 targeted e-blast to magazine subscribers
- 1 social ad campaign to promote the event
- 1 organic social media post on one channel: Facebook, Instagram, Twitter, or LinkedIn
- 1 e-newsletter banner
- 1 e-newsletter content ad in daily e-newsletter

#### **EVENT PRODUCTION**

- Custom **20-30** minute live virtual event on one streaming platform
- Digital recording and written transcript
- Portland Monthly will provide 1 co-host or interviewer for the client
- Designed event registration page

#### POST EVENT VIDEO PROMOTION

- 1 sponsored content with digital video replay embedded
- **10,000** sponsored content ad impressions promoting video replay
- 1 sponsored ad in daily e-newsletter delivered to nearly **20,000** households
- Video replay stored on *Portland Monthly* YouTube channel
- Name and e-mail of online registered participants

#### PREMIUM 4-WEEK PACKAGE

#### YOUR BRANDED ADVERTISING

#### **RICH MEDIA BANNER ADS**

20,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### TARGETED E-BLAST

**2** *Portland Monthly* branded email for your exclusive message delivered to a targeted list of **50,000** email recipients to generate leads for your product or service

#### SPONSORED CONTENT\*

**2** advertiser provided story at **20,000** minimum ad impressions on your choice of content channels on pdxmonthly.com

#### E-NEWSLETTER CONTENT AD

**2** ad promoting your advertiser provided story in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households

#### SOCIAL MEDIA CAMPAIGN\*\*

2 Portland Monthly branded paid Facebook ad promoting your sponsored content
2 Portland Monthly branded paid Instagram ad promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months			
\$10,500	\$10,290	\$9,900			

#### CONTENT CHANNELS:

Travel & Outdoors • Home & Real Estate • Eat & Drink • Arts & Culture Health & Wellness • Style & Shopping • News & City Life



31%



#### DOMINANT 4-WEEK PACKAGE

#### **RICH MEDIA BANNER ADS**

30,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### TARGETED E-BLAST

**2** *Portland Monthly* branded email for your exclusive message delivered to a targeted list of **50,000** email recipients to generate leads for your product or service

#### **SPONSORED CONTENT\***

 ${\bf 2}$  advertiser provided stories at  ${\bf 40,000}$  total ad impressions on your choice of content channels on pdxmonthly.com

#### E-NEWSLETTER CONTENT AD

**2** ads promoting your advertiser provided stories in *Portland Monthly*'s awardwinning daily newsletter to approximately **20,000** households

#### **COMPETITIVE 4-WEEK PACKAGE**

#### **RICH MEDIA BANNER ADS**

20,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### TARGETED E-BLAST

**1** *Portland Monthly* branded email for your exclusive message delivered to a determined targeted list of **50,000** email recipients to generate leads for your product or service

#### **SPONSORED CONTENT\***

1 advertiser provided story at **20,000** minimum ad impressions on your choice of content channels on pdxmonthly.com

#### **E-NEWSLETTER CONTENT AD**

1 ad promoting your advertiser provided story in *Portland Monthly*'s award-winning daily newsletter to approximately **20,000** households

#### **BASIC 4-WEEK PACKAGE**

#### **RICH MEDIA BANNERS ADS**

10,000 minimum ad impressions on the channel of your choice on pdxmonthly.com

#### **SPONSORED CONTENT\***

1 advertiser provided story at **20,000** minimum ad impressions on your choice of content channels on pdxmonthly.com

#### SOCIAL MEDIA CAMPAIGN\*\*

1 Portland Monthly branded paid Facebook ad promoting your sponsored content 1 Portland Monthly branded paid Instagram ad promoting your sponsored content

### ADD-ONS

Live Virtual Event	\$6,500
Homepage Takeover	\$895 (per day)
Content Creation	\$850
Targeted or Sponsored E-Blast	\$1,200-\$1,750
Paid Social Media Ad	\$750
Co-Branded Social Media Post	\$1250
E-Newsletter Banner Ad	\$240-\$500

#### SOCIAL MEDIA CAMPAIGN\*\*

2 Portland Monthly branded paid Facebook ads promoting your sponsored content
2 Portland Monthly branded paid Instagram ads promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months			
\$7,500	\$7,350	\$7,100			

#### SOCIAL MEDIA CAMPAIGN\*\*

1 Portland Monthly branded paid Facebook ad promoting your sponsored content 1 Portland Monthly branded paid Instagram ad promoting your sponsored content

#### PRICING & FREQUENCY DISCOUNTS (pricing is per month)

1-3 months	4-9 months	10-12 months			
\$5,000	\$4,800	\$4,600			

#### **PRICING & FREQUENCY DISCOUNTS** (pricing is per month)

1-12 months	
\$2,500	

#### CONTENT CHANNELS:

Travel & Outdoors • Home & Real Estate • Eat & Drink • Arts & Culture Health & Wellness • Style & Shopping • News & City Life

\*Sponsored content includes article with photos, slideshow, or digital video. Pieces must be submitted in final form. If you would like our marketing team to create your content, additional fees will apply.

\*\*Targets consumers in the DMA (designated market area) in and around city including suburbs and surrounding counties.

\*\*\*Post is published directly to a Portland Monthly branded channel following clear sponsorship labeling and quality control between our two brands.

# AD PRODUCT EXAMPLES

#### RICH MEDIA BANNER ADS



#### E-NEWSLETTER BANNER AD

DISPATCH

63







E-NEWSLETTER SPONSORED CONTENT AD





#### LIVE VIRTUAL EVENT

#### FACEBOOK



**INSTAGRAM** 

### TWITTER





#### FULL PAGE PRINT AD





# PRINT RATES



Four super-sized seasonal magazines (nearly 200 pages an issue)

	POSITION	1 <b>X</b>	2-3X	4X						
	Spread	\$11,015	\$9,255	\$9,075						
1	Full Page	\$6,650	\$5,540	\$4,810						
0	²/₃ Page	\$4,585	\$3,875	\$3,400	1	2	4		6	5
3	1/2 Page	\$3,590	\$3,015	\$2,625						
46	V₃ Page	\$2,545	\$2,110	\$1,810						3
6	1/6 Page	\$1,490	\$1,195	\$985	_					
Ir	Inside Front Cover: \$10,415 Inside Back Cover: \$8,745 Back Cover: \$11,280				) Let our de	ADD-ON DESIGN SERVICES Let our designers create a unique print ad for your business for \$75/hour.				

### LEARN MORE ABOUT HYPERLOCAL MARKETS WE SERVE

SagaCity Media, Inc. is the parent company of the preeminent lifestyle media brands in Seattle, Portland, Houston, Sarasota, Aspen, Vail, and Park City. In their respective city markets, we produce the most-visited local lifestyle websites, largest-selling magazines, and industry-dominating social media followers.

SagaCity also produces awardwinning digital content services and custom publications for travel and tourism groups across the U.S.

If you would like to advertise in two or more markets, please let us know. We will build a multi-market, multi-audience opportunity for you.





