

# WHO READS SEATTLE MET?

MEDIAN AGE

46

**WELL EDUCATED** 

95%

ATTENDED COLLEGE

31%

HAVE A MASTERS OR DOCTORATE DEGREE

ARE CONNECTED

**78%** 

HAVE SOCIAL MEDIA ACCOUNT

**AFFLUENT** 

\$206k

AVERAGE HH INCOME

**30%** 

NET WORTH > \$1M

**HOMEOWNERS** 

**75%** 

OWN A HOME

GENEROUS

**88%** 

DONATE TO LOCAL OR NATIONAL CHARITIES



AND TAKE
ACTION EACH
YEAR

## CONTENT THEY RELY ON



Seattleites choose Seattle Met's Food Coverage more than any other media outlet. More than Yelp, Eater, Seattle Times, Seattle Magazine, or any other local source!



82% of our readers use our Travel & Outdoors channel to plan their regional travel and outdoor adventures.



75% of our readers are homeowners and 20% own second home. They turn to *Seattle Met* to learn about neighborhoods and home values.



Last year, our health content is viewed more than 230,000 times and our Top Doctor / Top Dentist lists are the city's most respected databases. When it's essential to their health, Seattleites turn to SM.



A champion for local retail, Seattle Met editors scour the city to report on the shops and local designers that make Seattle special.



Our readers are active and engaged: 91% use Seattle Met and seattlemet.com when looking for local entertainment / arts / events suggestions and information.



Seattleites consistently come to us for news and information. We are champions for our community: 73% report feeling better about their city after engaging with Seattle Met content.

#### SeattleMet

# EDITORIAL CALENDAR\* 2023-2024 PRINT ISSUES



Close 1/12/23 | Materials 1/19/23 | On Sale 3/8/23

TOURIST IN YOUR OWN TOWN
TOP DENTISTS
COST OF LIVING IN SEATTLE
HOME COLLECTIONS

#### **SPECIAL ADVERTISING SECTIONS:**

**DENTAL PROFESSIONAL PROFILES** 



Close 4/6/23 | Materials 4/13/23 | On Sale 5/31/23

BEST WASHINGTON FOOD TOWNS
FUN ON THE WATER
IT'S ELECTRIC! ALL ABOUT EV'S
AURORA AVENUE

#### **SPECIAL ADVERTISING SECTIONS:**

FACES OF SEATTLE



Close 6/15/23 | Materials 6/29/23 | On Sale 8/23/23

GUIDE TO BEER!

REAL ESTATE TRENDS

TOP DOCTORS

SUSTAINABLE HUNTING

#### SPECIAL ADVERTISING SECTIONS:

WOMEN WHO MOVE THE CITY



Close 9/21/23 | Materials 9/28/23 | On Sale 11/15/23

BEST RESTAURANTS LOCAL SHOPPING HOLIDAY GIFT GUIDE BIRTH YEAR WINES

#### SPECIAL ADVERTISING SECTIONS:

HOLIDAY GIFT GUIDE

#### DIGITAL ONLY OPPORTUNITIES

\*Editorial calendar is subject to change

VALENTINE'S DAY GIFT GUIDE (JAN/FEB)
MOTHER'S DAY GIFT GUIDE (APRIL/MAY)
FATHER'S DAY GIFT GUIDE (MAY/JUNE)
GRADUATION GIFT GUIDE (MAY/JUNE)

## OMNICHANNEL ADVERTISING OPPORTUNITIES

DISPLAY ADS • EMAIL CAMPAIGNS • NEWSLETTERS • SOCIAL MEDIA • EXTENDED REACH • PRINT • ADVERTORIAL

We want to simplify the media buying process for our advertising partners! Each of our tailored Omnichannel Packages reaches customers across all our channels and platforms while they are engaging with our award-winning content. Throughout your package, our deployment specialists will monitor your campaign and help increase awareness, improve engagement, and facilitate interaction with our partners' brands.

By advertising alongside Seattle Met lifestyle content, you reach an engaged, educated and affluent audience during their leisure time when they are relaxed and open to new experiences.



SEASONAL PACKAGE: 3-Month Duration

\$27,750

Our most extensive program, the Seasonal three-month program is tailored to organizations who are looking to make a significant impact on our readers. Use your extended campaign to build on your message, swapping out creative every 4 weeks.

Your 3-month commitment comes with a significant discount - 50% off our ala cart pricing!

The Seasonal Omnichannel Package includes advertorial article creation, high impact digital display advertising, email marketing and print magazine advertising.

#### **EACH MONTH INCLUDES:**

PRODUCT/CHANNEL	QUANTITY	REACH / each deployment
RICH MEDIA BANNER ADS	1 SET	20,000 IMPRESSIONS
NEWSLETTER TAKEOVER	2	15,000 EMAILS
TARGETED E-BLAST	2	50,000 RECIPIENTS (option for fewer deployments to larger audience)
SPONSORED ARTICLE	1	20,000 NATIVE IMP
NEWSLETTER NATIVE ADS	2	15,000 EMAILS
PAID SOCIAL AD	2	INSTAGRAM & FACEBOOK
CO-BRANDED SOCIAL POST	1	INSTAGRAM & FACEBOOK
FULL PAGE PRINT AD	2 (TOTAL)	87,400 READERS

CAMPAIGN TOTALS ARE 3x THE QUANTITIES LISTED ABOVE

Sponsored content article copy writing/editing is included for our Seasonal Package advertising partners.

PREMIUM: 4-Weeks

\$12,000

The Premium Omnichannel
Package is our most robust onemonth print and digital marketing
program that spans all our product
offerings, including article content
development, high-impact digital
display advertising, email marketing
services, and magazine advertising.

PRODUCT/CHANNEL	QUANTITY	REACH / each deployment
RICH MEDIA BANNER ADS	1 SET	20,000 IMPRESSIONS
NEWSLETTER TAKEOVER	2	15,000 EMAILS
TARGETED E-BLAST	2	50,000 RECIPIENTS (option for fewer deployments to larger audience)
SPONSORED ARTICLE	1	20,000 NATIVE IMP
NEWSLETTER NATIVE ADS	2	15,000 EMAILS
PAID SOCIAL AD	2	INSTAGRAM & FACEBOOK
FULL PAGE PRINT AD	1	87,400 READERS

**DOMINANT:** 4-Weeks

\$8,325

The Dominant Package is a onemonth digital program that offers our advertisement partners the opportunity to explore multiple marketing solutions from content marketing to email marketing solutions.

PRODUCT/CHANNEL	QUANTITY	REACH / each deployment		
RICH MEDIA BANNER ADS	1 SET	20,000 IMPRESSIONS		
NEWSLETTER TAKEOVER	2	15,000 EMAILS		
TARGETED E-BLAST	2	50,000 RECIPIENTS (option for fewer deployments to larger audience)		
SPONSORED ARTICLE	1	20,000 NATIVE IMP		
NEWSLETTER NATIVE ADS	2	15,000 EMAILS		
PAID SOCIAL AD	2	INSTAGRAM & FACEBOOK		

**COMPETITIVE:** 4-Weeks

\$5,320

The Competitive Package is a cost-effective solution for partners who wish to explore a variety of digital marketing solutions using multiple creative messaging tactics. This program includes high impact placements in addition to brand awareness offerings.

PRODUCT/CHANNEL	QUANTITY	REACH / each deployment
RICH MEDIA BANNER ADS	1 SET	20,000 IMPRESSIONS
NEWSLETTER TAKEOVER	1	15,000 EMAILS
TARGETED E-BLAST	1	50,000 RECIPIENTS (option for fewer deployments to larger audience)
SPONSORED ARTICLE	1	20,000 NATIVE IMP
NEWSLETTER NATIVE ADS	1	15,000 EMAILS
PAID SOCIAL AD	1	INSTAGRAM & FACEBOOK

Sponsored content article copy writing/editing is included in our Premium/Dominant/Competitive Packages.

**BASIC:** 4-Weeks

\$3,200

Our Basic Package is ideal to promote an event or occasion. For four weeks, your campaign will feature high-impact digital solutions with a focus on quick response in a short amount of time.

PRODUCT/CHANNEL	QUANTITY	REACH / each deployment
RICH MEDIA BANNER ADS	1 SET	20,000 IMPRESSIONS
NEWSLETTER TAKEOVER	1	15,000 EMAILS
TARGETED E-BLAST	1	50,000 RECIPIENTS (option for fewer deployments to larger audience)
PAID SOCIAL AD	1	INSTAGRAM & FACEBOOK

## AD PRODUCT EXAMPLES









SPONSORED CONTENT ADS



TARGETED E-BLAST



NEWSLETTER BANNER AD



NEWSLETTER NATIVE AD



PRINT ADVERTISING



YOUR AD HERE

FACEBOOK



INSTAGRAM



### ALA CARTE / ADD-ONS

#### **PRINT ADS**

Four super-sized seasonal magazines each year.

•	SIZE / POSITION	RATE				NESCHEOS MOODS	ini pes	COU
•	FULL PAGE	\$6,650	Frequency			S S S		J.
2	2/3 VERTICAL	\$4,988	Discounts Available!	Ask about special		The state of the s		
8	1/2 HORIZONTAL	\$3,590		position rates		7/1	in inchi	
<b>46</b>	1/3 HORZ OR VERT	\$2,545				l		
6	1/6 VERTICAL	\$1,490				6	5	
	BACK COVER	\$11,280		1 2	4			
	INSIDE FRONT COVER	\$10,415					3	
	INSIDE BACK COVER	\$8,745						
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#### ADD-ON DESIGN SERVICES AVAILABLE

#### SEATTLEMET.COM CONTENT CHANNELS:

Travel & Outdoors • Home & Real Estate • Eat & Drink Arts & Culture • Health & Wellness • Style & Shopping News & City Life • The Shops @ Seattle Met

#### A LA CARTE DIGITAL

#### SEATTLEMET.COM

Homepage/Channel Takeover	\$825 (per day)
Targeted or Sponsored E-Blast	\$1,200-\$1,750
Paid Social Media Ad	\$750
Co-Branded Social Media Post	\$1250
E-Newsletter Banner Ad	\$240-\$500
Content Creation	\$850

#### **EXTENDED REACH**

Targeted Display Ads	Custom Quote
Device ID Targeting	Custom Quote
Location-Based Display Ads	Custom Quote

### ADVERTISING REACH

WEBSITE
5.4M+
visitors annually

AUDIENCE 766 K print+digital

FACEBOOK
63K
friends

75K followers 20K
households

**50 K** targeted emails

## SeattleMet

#### **AD SALES TEAM:**

#### Les Utley

Director of Sales – Pacific Northwest Phone: (206) 771-4266 lesutley@sagacitymedia.com

#### Liz Utley

Senior Account Executive lutley@sagacitymedia.com (425) 890-2947

#### **Trish Bruno**

Account Executive tbruno@sagacitymedia.com (425) 208-6374

#### **AD OPERATIONS:**

#### **Abby Drago**

Vice President, Advertising Operations adrago@sagacitymedia.com

#### PRINT PRODUCTION:

#### In Churl Yo

Production Manager icyo@sagacitymedia.com

#### SAGACITY MEDIA

SagaCity Media, Inc. is the parent company of the preeminent lifestyle media brands in Seattle, Portland, Houston, Sarasota, Aspen, Vail, and Park City. In their respective city markets, we produce the most-visited local lifestyle websites, largest-selling magazines, and industry-dominating social media followers. SagaCity also produces award-winning content and publications for regional tourism, real estate, arts and entertainment groups across the U.S.

If you would like to advertise in two or more markets, let us build a multi-market, multi-audience opportunity for you!

#### LEARN MORE ABOUT HYPERLOCAL MARKETS WE SERVE











